



EcoFurn
SOLUTIONS



The Resale Guide.

What we can resell, what we donate, and what we recycle,
category by category. Use it to decide what to send our way,
and what to expect once it's gone.

EcoFurn Solutions

Free furniture & household pickup · Northern Virginia, D.C. & Maryland

ecofurnsolution.com

(423) 797-8191

Contents

Every category follows the same three columns: what we can resell, what we donate, and what we recycle.

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The short version

We look for items with real market demand: in-style, branded, and in good condition. Large items should be worth more than about \$200 resold and small items more than \$50. Everything else is donated or recycled, and pickup is free either way.

Resale basics

Four things that explain almost every appraisal we make.

Most items are worth less than you think

Used items, especially furniture, usually sell at a 50–80% discount from the retail price. That is normal, and it is still better than a landfill.

Online listings are not prices

Anyone can list an item for any price. When we appraise, we look at actual closed transactions for the same piece.

We look for market demand

An item is resellable when people are actively shopping for it: in-style, branded, or unique pieces in good condition.

Our resale thresholds

We generally accept for resale large items with an expected resale value above \$200 and small items above \$50. Below that, items are donated or recycled.

How EcoFurn sorts items

Every pickup is sorted into one of three paths. Roughly 80% of what we collect is resold or donated.



Resale

Resold through The Loft NoVA or auction

- Good condition with little to no damage or blemishes
- In-style pieces: modern, mid-century, branded, vintage
- Antiques (a small but real market)
- Mid-end brands: Pottery Barn, Room & Board, Crate & Barrel
- High-end brands: Stickley, Baker, Henredon, Herman Miller



Donate

Placed with local non-profits

- Large furniture is hard to store, so it can be difficult to donate
- Donation centers follow guidelines on style and wear for large pieces
- Small pieces (dressers, dining sets) in good condition with some wear are fine



Recycle

Sorted at recycling centers

- Older large pieces that are out of style: armoires, hutches, china cabinets, entertainment centers
- Dining tables without chairs
- Pieces with significant wear or damage
- Particle board or laminate
- Out-of-style sofas
- Mattresses, box springs and bed frames

Donation receipts

Anything we donate on your behalf comes with a receipt for a possible tax deduction. Have a charity you prefer? Tell us.

Where resold items go

Refurbished pieces are sold through our store, The Loft NoVA (theloftnova.com), or through two-week auctions with our local auction partner.

Furniture

Our largest category, and the one where condition and style matter most.



Resale

Resold through The Loft NoVA or auction

- High-end furniture in good condition: limited scratching and stains, no water marks
- Particular in-style pieces
- Mid-century modern (Danish and American)
- Quality brands in excellent condition, e.g. Williams Sonoma or Pottery Barn
- Unique pieces in good condition
- Craft furniture



Donate

Placed with local non-profits

- Small hardwood pieces in good condition with little to no damage
- 19th and 20th century furniture
- Items that are easy to store and fit donation partners' guidelines on color, style and condition
- Note: large furniture is hard to donate



Recycle

Sorted at recycling centers

- Armoires, hutches and entertainment centers: limited resale value and hard to donate
- Out-of-style recliners, ottomans, sofas, dressers and cabinets (unless very high-end)
- Broken or damaged pieces: scratches, stains, missing parts, pet hair, smoke
- Laminate (IKEA) or compressed wood

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Home decor



Resale

Resold through The Loft NoVA or auction

- Quality working lamps
- Framed mirrors in excellent condition
- Rugs in good condition
- Antiques (100+ years, especially early American)
- Quality brands in excellent condition, e.g. Williams Sonoma or Pottery Barn
- Unique pieces in good condition



Donate

Placed with local non-profits

- Standard rugs in good condition
- Standard desk and table lamps
- Pieces in good condition with little to no damage



Recycle

Sorted at recycling centers

- Broken or damaged pieces: scratches, stains, missing parts, hair, smoke
- Laminate (IKEA) or veneer
- Rugs with stains, tears, water damage, pet hair or smoke
- Broken lamps or low-quality pieces

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Fine art



Resale

Resold through The Loft NoVA or auction

- Collectible pieces and valuable fine or decorative paintings (usually oil)
- Unique prints, historical maps, sculpture and signed pieces
- American: 19th century, post-war, contemporary, Western
- Chinese: contemporary and early woodblock prints
- First-casting early bronzes
- Top-tier contemporary artists



Donate

Placed with local non-profits

- Non-collectible posters, prints and maps originally under \$50
- Decorative "travel" art
- Old Master-style paintings
- General local 20th century paintings
- 19th and 20th century prints



Recycle

Sorted at recycling centers

- Broken or damaged pieces
- Non-collectible posters and prints
- Souvenir pieces
- Framed pieces with broken glass

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Kitchenware



Resale

Resold through The Loft NoVA or auction

- High-end fine china
- Undamaged, working kitchen tools
- True silverware sets
- Kitchenware in good condition
- Waterford crystal
- High-end cookware and tools



Donate

Placed with local non-profits

- Holiday items
- Linens in excellent condition
- Everyday plates and kitchenware in good condition
- Pots and pans
- China that is not high-end



Recycle

Sorted at recycling centers

- Old or non-working kitchen appliances
- Used linens
- Items with stains or odor
- Plastic kitchenware or Tupperware
- Toiletries

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Appliances



Resale

Resold through The Loft NoVA or auction

- Working, clean, quality items
- Originally priced above \$700 (large) or \$150 (small)
- Less than 8 years old
- High-end brands
 - Dyson, LG, Samsung



Donate

Placed with local non-profits

- Small appliances showing use but in good working condition
- Items with an original value under \$100



Recycle

Sorted at recycling centers

- Old, non-working, or heavily used appliances
- Damaged items
- Items older than 8 years

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Electronics



Resale

Resold through The Loft NoVA or auction

- Working condition, no missing parts
- Originally priced at \$500 (large) or \$120 (small) or more
- Less than 4 years old
- Apple products, high-end TVs, digital cameras
 - No more than 5 years old
- Music equipment in good working condition
 - Bose, JBL, Sonos, etc.



Donate

Placed with local non-profits

- Quality electronics in working condition that may be missing easily replaced cables or parts
- Items between 3 and 7 years old
- Smaller electronics in good working condition



Recycle

Sorted at recycling centers

- Old electronic equipment
- Items in poor condition
- Items that do not work
- Damaged items

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Office



Resale

Resold through The Loft NoVA or auction

- Toner (laser) printers: Brother, LaserJet, Canon, etc.
- Adjustable standing desks
- Adjustable office chairs in good condition
- Computer monitors in good working condition
 - Apple, Dell, Acer, etc.



Donate

Placed with local non-profits

- Ink printers in good working condition
- Non-adjustable desks
- Office chairs in good condition showing some wear
- Networking equipment



Recycle

Sorted at recycling centers

- Broken or damaged items
- Laminate (IKEA) or compressed wood
- Printers and electronics that do not work or are outdated

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Clothing



Resale

Resold through The Loft NoVA or auction

- Luxury clothing in good condition
 - Mostly women's
- Quality brand-name items in almost-new condition
- Undamaged items without odor, pet hair or stains



Donate

Placed with local non-profits

- Everyday used clothing, including jeans
- Men's shirts and t-shirts
- Quality brands showing some everyday use



Recycle

Sorted at recycling centers

- Stained, ripped or damaged clothing
- Intimate clothing
- Items with pet hair, odor (smoke, etc.) or stains

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Jewelry



Resale

Resold through The Loft NoVA or auction

- Precious stones
- Pure gold and silver
- Real pearls
- Items with a signature stamp or brand



Donate

Placed with local non-profits

- Most jewelry cannot be donated



Recycle

Sorted at recycling centers

- Damaged items
- Fake items
- Costume jewelry

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Collectibles

Just because it is old does not mean it is a collectible.



Resale

Resold through The Loft
NoVA or auction

- Autographed items
- Historical items
- Antiques and true collectibles
 - Dolls
 - Entertainment memorabilia
 - War relics



Donate

Placed with local non-
profits

- Small items in good condition



Recycle

Sorted at recycling
centers

- Large items
- Damaged items or those not in good condition

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Collections



Resale

Resold through The Loft NoVA or auction

- Vinyl records
- Pre-1980s baseball card collections
- High-end doll collections
- Complete collections



Donate

Placed with local non-profits

- Most collections of books, DVDs and CDs
- Individual items that should be part of a collection
- Traditional doll collections
- Baseball cards from the 1980s and later



Recycle

Sorted at recycling centers

- Items that are not in good condition
- Damaged items

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Sports and outdoors



Resale

Resold through The Loft NoVA or auction

- Snow and water gear
 - Skis, snowboards, surfboards, kayaks, boats, scuba gear
- Gym equipment in good working condition, under 5–7 years old (NordicTrack, Peloton, etc.)
- Working bikes
- Sports equipment (racquets, rollerblades) in good condition and under 7 years old
- Weights



Donate

Placed with local non-profits

- Large home exercise equipment
- Older sports equipment such as racquets, basketball and baseball gear
- Bicycles with rust or significant damage



Recycle

Sorted at recycling centers

- Old gym equipment
- Equipment that does not work properly
- Equipment with missing pieces

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

Pets



Resale

Resold through The Loft NoVA or auction

- New items
- Handmade items



Donate

Placed with local non-profits

- Items in good condition showing little use



Recycle

Sorted at recycling centers

- Items showing use
- Dirty items
- Items with excessive hair

Not sure where your item lands?

Text a photo to (423) 797-8191 and we'll tell you the same business day. Pickup is free either way.

READY?

Send photos. We handle the rest.

1. Send photos

Text clear photos of each item to (423) 797-8191, or use the online form. Include brand, age and original price if you know them.

2. Get a pickup window

We tell you what can be resold, donated or recycled, and reply the same business day with a time.

3. We text when we're close

About half an hour out you get a text. Forgot something? Show the driver on the spot.

4. Get your space back

We load everything, and you receive a receipt for anything donated. Pickup is free.



EcoFurn
SOLUTIONS

TEXT OR CALL

(423) 797-8191

EMAIL

support@ecofurnsolution.com

REQUEST ONLINE

ecofurnsolution.com/request-a-pickup

OFFICE

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